

## Sales Price Estimate

For Job #/Name \_\_\_\_\_

Materials:	Quantity	x	Unit Cost	=	Extended
Raw Materials - A	_____		\$ _____		\$ _____
Raw Materials - B	_____		\$ _____		\$ _____
Raw Materials - C	_____		\$ _____		\$ _____
Raw Materials - D	_____		\$ _____		\$ _____
<b>Total Raw Materials</b>					\$ _____

Labor:	Time	x	Rate	=	Extended
Set Up Labor	_____		\$ _____		\$ _____
Direct Labor	_____		\$ _____		\$ _____
Post Labor	_____		\$ _____		\$ _____
Benefit Factoring (Add benefit/hour for the hours of employees included in Labor)	_____		\$ _____		\$ _____
<b>Total Labor</b>					\$ _____

Other Costs:	Costs
Outside Services	\$ _____
Delivery	+ \$ _____
Burden Rate (overhead expense directly related to each unit produced)	+ \$ _____
Other _____	+ \$ _____
Other _____	+ \$ _____
<b>Total Other Costs</b>	= \$ _____

Total Raw Materials + Total Labor + Total Other Costs = Total Job Cost = \$ \_\_\_\_\_

Total Job Cost x Your Desired Profit Margin \_\_\_\_\_% = Total Price of Job = \$ \_\_\_\_\_